

Don't Lie to Me
By
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- **Personal**
- Deception
- Lies
- Concealed information

- **Writing**
- What does law enforcement look for?
- How do you write it?

Writing
Microtension
Lies and Deception

- ❖ Neurolinguistic Programming
- ❖ Micro expressions
- ❖ Physical clues
- ❖ Written clues
- ❖ Verbal clues

Physical Signs of Deception
Overview

- **Up to 2/3 of human communication comes from non-verbal behavior.**
- **Body language/Kinesic/Physical.**

Crossing

Physical Signs

- ❖ Cluster.
- ❖ Stimulus.
- ❖ Timely.
- ❖ Culture.
- ❖ Good liars.

Cautions

- ❖ Stress and deception.
- ❖
- ❖
- ❖
- ❖

- Not applicable to spouses or significant others...
-
-
-
-

The Head

- ❖ Hair/self grooming.
- ❖ Ears.
- ❖ Eyebrows.
- ❖ Eyes.
- ❖ Nose.
- ❖ Mouth.
- ❖ Arms.
- ❖ Hands.
- ❖ Legs.
- ❖ Emblems.
- ❖ Illustrators.
- ❖ Body Postures.

Interesting Body Language

Pointing

Lies 101

- ❖ Everyone wants to talk.
- ❖ People's words will betray them.
- ❖ People tell us more than they realize.
- ❖ People often reveal more than we realize.

Lies 101

- ❖ All lies are a form of deception.
- ❖ Not all deception is a lie.
- ❖ Lies are a distortion of the truth.
- ❖ Lies are never by accident. Most people don't lie, they often confess

Confess

- I don't go around anywhere hitting on men, and by G**, if I did, I wouldn't do it in Boise, Idaho! Jiminy!"

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Most People Don't Lie

- ❖ Memory. We can't remember what we said.
- ❖ We don't know what the interviewer knows.

Memory

- Similar name to real person.
- Answers may become shorter as the lie goes on.
- Memory failure.
- Use multiples of a number.

Use multiples of a number.

#3 often referred to as the lying number.

"We have three deceased, nine injured. We've had an explosion on-board that's why we're taking on water. I'm in about three-and-a-half feet of water on the bridge right now."

"We have 21 souls on-board, 20 in the water right now. I'm going to stay on the radio for as long as I can before I have to go overboard."

Most People Don't Lie

- ❖ Disguise/camouflage the truth.
- ❖ Add to the truth.
- ❖ Subtract from the truth.
- ❖ Deflect from the truth.
- ❖ Hide and reveal information.
- ❖ Imitate the truth.
- ❖ Evolve to the truth.

Verbal and Written Signs

- ❖ What is said-content.
- ❖ Words used.
- ❖ Words combined.
- ❖ Way words are spoken-voice quality and sound effects.

Clues

Questions

General Principals

- ❖ Every word counts:
 - ❖ What is said.
 - ❖ Don't add.
 - ❖ Don't ignore.

Every Word Counts

- ❖ "I would like to assure the world that I did not plan the recent attacks, which seems to have been planned by people for personal reasons,"

Editing

- ❖ What is not said (missing information.)
- ❖ Important/unimportant information.
- ❖ I woke up this morning and got dressed. I had a cup of coffee with no milk. I left home and got in my car, then I drove here.

Nouns

- ❖ Change of language.
- ❖ Social introduction.
- ❖ Order.
- ❖ Shortest way.

Change of Language

- ❖ A change of language is always important.
- ❖ A change of language indicates a change of the circumstances, situation, or thinking.

Dictionaries

- ❖ There are no synonyms
- ❖ The law of identity
- In a certain specific context (set of facts and circumstances), a proposition (thing or situation) has only one single meaning.

Change of Language

This morning I heard a knock on my door. I opened it and found a small boy selling candy bars for his school. I said, "no thank you." The brat kicked me in the shins and left.

Change of Language

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Social Introductions

- ❖ My (possessive pronoun) husband (relationship.)
- ❖ Rick (name.)
- ❖ If the person is not introduced into the relationship, the identity of the person is unknown or being concealed.

Case study: Mark O. Barton

- July 29, 1999.
- Murdered his wife, 2 children.
- 9 co-workers.
- Injured 13 others.

Nouns: Social Introductions

- Leigh Ann is in the master bedroom closet under a blanket. I killed her on Tuesday night. I killed Matthew and Mychelle Wednesday night. There may be similarities between these deaths and the death of my first wife, Deborah Spivey. However, I deny killing her and her mother. There is no reason for me to lie now.

Nouns: Shortest Way

"No, you don't take it personally. You know, we -- we -- you know, I've been around Bill Clinton now for 27 years. And you know, he's somebody that is a bright, wonderful, progressive man who did a phenomenal job for this country for eight years, dedicated his life to public service. And there are a lot of people in this country that do not like Bill Clinton and will never like Bill Clinton, and you cannot change their views. You know, I think that Mr. Bennett is probably one of those that do not like Bill Clinton.

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- ...”I had always liked Roe, I thought Roe was a really neat man, and I began to love Roe as I began to know Roe...”

Pronouns

- ❖ A pronoun indicates possession, responsibility and commitment.
- I, you, he, she, it, we, you, they, my, mine, yours, your, his, hers, him, our, ours, their, theirs, me, us, them, myself, ourselves.

Pronouns

- ❖ Missing pronouns.
- ❖ Change of pronouns.

The pronoun “I”

- “I desperately wanted it to work, I desperately loved my husband and I wanted to share everything together, and I thought that we were a very good team.”

The pronoun “I”

- **Diana:** “Pretty devastating. Rampant bulimia, if you can have rampant bulimia, and just a feeling of being no good at anything and being useless and hopeless and failed in every direction.

The pronoun “we”

- ❖ “We” indicates togetherness.
- ❖
- “All the people like us are ‘we,’
- and everyone else is “they.””
- Rudyard Kipling

Nouns: Shortest Way

“No, you don't take it personally. You know, we -- we -- you know, I've been around Bill Clinton now for 27 years.

The pronoun “we”

- “...And I'm just grateful to God
- that we're still alive
- and that Jim's happy and I'm happy.”

The pronoun “we”

- “... I think we see an awful lot. Yes, we see too many things. which we are not the average dogmatic church. We go out help people. We do spiritual counseling, by e-mail. We go in, talk to convalescent people. We do death and dying.”

The pronoun “we”

- ❖ KING: Does a psychic always tell the truth to the people?
- ❖ BROWNE: They must.
- ❖ KING: You have to.
- ❖ BROWNE: They must.

Passive Language

- Passive language (it was done)

Passive Language

May, 1983

Springfield, Oregon

Murdered her daughter and attempted to murder her other two children.

Claimed a man had attempted to carjack her and had shot the children.

She was convicted in 1984 and sentenced to life in prison plus fifty years.

Passive Language

I didn't even realize the man had a gun and what he was going to do. I looked into the car and saw my daughter being shot. From that point on, I don't have any memory until the man faced me again. I can't tell you what I did or did not do.

Verbs



"My children wanted me. They needed me. And now I can't help them."

Verbs

Casey Marie Anthony

July 15, 2008

Her two-year-old daughter Caylee reported missing by grandmother.

Caylee not seen for 31 days.

Casey's car smelled like a dead body had been inside it.

Casey lied to detectives, telling them Caylee had been kidnapped by a nanny on June 9.

On December 11, 2008, two-year-old Caylee's skeletal remains were found.

Verbs

I got off of work, left Universal, driving back to pick up Caylee, like a normal day. And I show up to the apartment, knock on the door, nobody answers.

-Casey Anthony

Qualifiers and Modifiers



Tried



Really



Never, ever



"I didn't do it..."

- Deny

- Innocent

Qualifiers and Modifiers

November 1, 1994.

Convicted of paying congregant Len Jenoff and drifter Paul Daniels \$18,000 to kill his wife Carol.

Qualifiers and Modifiers

- "to the prosecutor I say this: I categorically deny that I murdered my wife or arranged to have her killed."

Qualifiers and Modifiers

American domestic terrorist

Responsible for the 1995 Oklahoma City bombing that killed 168 people.

Injured more than 680 others.

Destroyed one-third of the Alfred P. Murrah Federal Building.

Qualifiers and Modifiers

Newsweek: "This is the question that everybody wants to know—did you do it?"

Qualifiers and Modifiers

McVeigh: "The only way we can really answer that is that we are going to plead not guilty."

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· Don't treat me like a criminal because I am innocent

Tonya Harding

January 1994.

Harding's ex-husband, Jeff Gillooly, set up attack on U.S. skating rival Nancy Kerrigan.

On March 16, 1994, Harding accepted a plea bargain in which she pleaded guilty to conspiracy to hinder prosecution.

Qualifiers and Modifiers

Attack on Nancy Kerrigan

◆

"I don't know for sure anything about what's going on."

Definite VS Indefinite Articles

"The" is the only definite article in the English language.

It refers to a specific noun.

Indefinite articles refers to nouns more generally.

The man has a gun.

The man has the gun.

Correct: He picked up a gun and aimed the gun at me.

Incorrect: He picked up a gun and aimed a gun at me.

He picked up the gun and aimed a gun at me.

Thinkin' Time

Did they answer the question?

- ❖ Answer the question with a question.
- ❖ Significant pause. (Sound effects?)
- ❖ Repeat the question
- ❖ Difficulties with the question
 - ❖ Hard question.
 - ❖ Evade the question.
 - ❖ Don't answer the question.
 - ❖ Answer another question.

Problems with the question

- ❖ **King:** How, Tony Rodham, did you react to your sister's statement?

Problems with the question

❖ **Rodham:** That's a good question. How did I react to Hillary's statement? I can understand it, you know, she was disappointed, and, you know, my sister is – is... that's a tough question, Larry.

Did they answer the question?

OFFICER: You do know. What happened to Caylee?

CASEY ANTHONY: I don't know where she is. That is the God's honest truth.

-Casey Anthony

**Problems in revealing
full information**

❖ I can't say (I can't really say.)
❖ All I can say is...
❖ That's about all I can say.
❖ That's about it.
❖ That's all I can tell you.
❖ I will tell you this...
❖ I will say this...
❖ I say to you now...
❖ I'd like to say...
❖ I'd like to tell you...

Q: One of the final murders you committed was 12-year-old Kimberly Leach. What did you feel after that?

Ted Bundy: I can't really talk about that right now. It's too painful. I would like to be able to convey to you what that experience is like, but I won't be able to talk about that.

To tell the truth...

❖ To tell you the truth...
❖ I can honestly say this...
❖ Would I lie to you?
❖ I'm not lying about this...
❖ The truth is...
❖ Quite frankly...

Verbal Garbage

❖ Q. Mrs. Ramsey - you found the note. Was it a handwritten note, three pages?
❖ **A. (Mrs. Ramsey) I didn't - I couldn't read the whole thing. I had just gotten up. We were on our - it was the day after Christmas, and we were going to go visiting, and it was quite early in the morning, and I had got dressed and was on my way to the kitchen to make some coffee, and we have a back staircase from the bedroom areas, and I always come down that staircase, and I am usually the first one down. And the note was lying across the - *three pages* - across the run of one of the stair treads, and it was kind of dimly lit. It was**

just very early in the morning, and I started to read it, and it was addressed to John. It said "Mr. Ramsey." And it said, "we have your daughter." And I - you know, it just was - it just wasn't registering. And I - I may have gotten through another sentence. I can't - "we have your daughter." And I don't know if I got any further than that. And I immediately ran back upstairs and pushed open her door, and she was not in her bed, and I screamed for John.

Multiple Denials

❖ **Larry King:** "...You don't feel any feelings?"

❖ **Tammy Faye Messner:** ..."No, no, no, no."

Multiple Denials

❖ **Q:** And that's not listed as an intimate encounter?

❖ **Lewinsky:** No. No. it's not. No. It's not.

Morally unable

❖ Claim to be morally unable to have done it.

❖ I'm not that kind of a person

❖ I'm not like that

❖ I wouldn't/couldn't have done it....(because...)

❖ I was raised better than that.

Gothic Romance Lie

❖ Describes suspect in romantic terms.

❖ Often has suspect walk away slowly, sometimes while staring at them...

Speech dysfunction

❖ "It was very sad, especially since I felt he didn't deserve to be there. And it made me--you know, we are--it is Memorial Day. And we are--I would like to say thank you to the men who fought and died for this country, and the women...."

Put it all together.....

❖ **Myers:** Did you use drugs?

❖ **Simpson:** I- in my life, yea. I think-I experimented with drugs.

Put it all together.....

❖ **Myers:** Were you at the time of the murders?

❖ **Simpson:** No, no, no, once I started playing golf in the late 80's or so, you know, I'm a guy that goes to bed at 8 o'clock and gets up {LAUGH} early and go play golf.

• **Officer:** The motive is there, jealousy issue...

Jodi Arias: But I wasn't... I wouldn't even say it was jealous. I mean... There

may have been some jealousy there but...

- -Jodie Arias speaking about Travis Alexander

Susan Smith

- “When I was at John D. Long Lake, I had never been so scared and unsure as I did then...”
-
- “I wanted to end my life so bad and was in my car ready to go down that ramp into the water, and I did go part way, but I stopped. I went again and stopped. I then got out of the car and stood by the car a nervous wreck.”

Case Study

- Couric: (to Patricia Ramsey) “Tell me what happened once you got her home.”
- Patricia Ramsey: “We put her to...John carried her up to bed and then I, you know, kind of got her undressed and pulled her pajama pants on.

Case Study

- Patricia Ramsey: “They were kind of some long underwear pants around her-pajama drawer. She was sound asleep. Tucked her in bed, kissed her good night, said her prayers.”
-
-